

## NCBI Continuing Education Classes - 2024

Date	Course ID	Course Name	Location	Instructor(s)	Start Time	End Time
1/9/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Sean Sullivan	08:00 AM	10:00 AM
1/9/2024	BT113	Foundation Waterproofing Methodology	Virtual Class	Sean Sullivan	10:30 AM	12:30 AM
1/9/2024	BT208	Partner With the Land	Virtual Class	Sean Sullivan	1:30 PM	05:30 PM
1/18/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Erik Anderson	08:00 AM	10:00 AM
1/18/2024	DS103	What's New with Kitchen and Bath Trends	Virtual Class	Erik Anderson	10:30 AM	12:30 PM
1/18/2024	BM114	The Numbers Behind a Successful Remodeling Company	Virtual Class	Erik Anderson	1:00 PM	3:00 PM
1/18/2024	BM116	What I Wish I Knew When I Was New	Virtual Class	Erik Anderson	3:30 PM	05:30 PM
1/23/2024	PM208	Project Management 101	Virtual Class	Chad Collins	08:00 AM	12:00 PM
1/23/2024	PM210	Buyer's Right to Inspect	Virtual Class	Chad Collins	01:00 PM	03:00 PM
1/23/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Chad Collins	03:30 PM	05:30 PM
2/15/2024	MK203	Don't Sell Yourself Short	Virtual Class	Greg Isenhour	08:00 AM	10:00 AM
2/15/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Greg Isenhour	10:30 AM	12:30 PM
2/15/2024	DV303	Commercial Construction	Virtual Class	Greg Isenhour	1:30 PM	5:30 PM
2/27/2024	BT212	Sealed Crawlspace	Virtual Class	Josh Collins	08:00 AM	10:00 AM
2/27/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Josh Collins	10:30 AM	12:30 PM
2/27/2024	BT108	Resource Efficiency and Materials	Virtual Class	Josh Collins	01:30 PM	05:30 PM
4/9/2024	PM108	How Much Should or Could I Make?	Virtual Class	Greg Isenhour	08:00 AM	10:00 AM
4/9/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Greg Isenhour	10:30 AM	12:30 PM
4/9/2024	DV305	Land Development: Land Planning & Entitlement	Virtual Class	Greg Isenhour	1:30 PM	5:30 PM
4/19/2024	BM116	What I Wish I Knew When I Was New (Part 1)	Virtual Class	Erik Anderson	8:00 AM	10:00 AM
4/19/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Erik Anderson	10:30 AM	12:30 PM
4/19/2024	BM301	Long Range Business Planning	Virtual Class	Erik Anderson	1:30 PM	5:30 PM
5/7/2024	CS103	Common Contracting Mistakes Caused by Poor Communication	Virtual Class	Rusty Kling	8:00 AM	10:00 AM
5/7/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Rusty Kling	10:30 AM	12:30 PM
5/7/2024	BM109	Case Study of a Remodeling Company	Virtual Class	Rusty Kling	1:30 PM	5:30 PM
5/21/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Grady Thomas	8:00 AM	10:00 AM
5/21/2024	CS104	The Elements of a Successful Builder and Realtor Relationship	Virtual Class	Grady Thomas	10:30 AM	12:30 PM
5/21/2024	BM101	How to Save Money Through Tax Laws	Virtual Class	Grady Thomas	1:30 PM	5:30 PM
6/18/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Chad Collins	8:00 AM	10:00 AM
6/18/2024	PM110	Construction Scheduling	Virtual Class	Chad Collins	10:30 AM	12:30 PM

Date	Course ID	Course Name	Location	Instructor(s)	Start Time	End Time
6/18/2024	PM304	Building Quality Relationships with Trade Contractors	Virtual Class	Steve Monroe	1:30 PM	5:30 PM
8/2/2024	BT116	Residential Foundations	Salisbury Business Center	Steve Knight	8:00 AM	10:00 AM
8/2/2024	M2024	2024 NCLBGC Mandatory Course	Salisbury Business Center	Steve Knight	10:15 AM	12:15 PM
8/2/2024	BT215	Framing Member Sizing	Salisbury Business Center	Steve Knight	1:00 PM	5:00 PM
8/9/2024	BT108	Resource Efficiency and Materials	Virtual Class	Josh Collins	8:00 AM	12:00 PM
8/9/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Josh Collins	1:00 PM	3:00 PM
8/9/2024	BT112	The Sealed Attic	Virtual Class	Josh Collins	3:30 PM	5:30 PM
8/15/2024	CS103	Common Contracting Mistakes Caused by Poor Communication	Brunswick Electric Membership Corp.	Rusty Kling	8:00 AM	10:00 AM
8/15/2024	M2024	2024 NCLBGC Mandatory Course	Brunswick Electric Membership Corp.	Rusty Kling	10:15 AM	12:15 PM
8/15/2024	BM109	Case Study of a Remodeling Company	Brunswick Electric Membership Corp.	Rusty Kling	1:00 PM	5:00 PM
8/20/2024	MK207	Gold Medal Sales	Virtual Class	Gian Hasbrock	8:00 AM	10:00 AM
8/20/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Gian Hasbrock	10:30 AM	12:30 PM
8/20/2024	MK208	Marketing Research: Demographics and Economics	Virtual Class	Gian Hasbrock	1:30 PM	5:30 PM
8/22/2024	PM209	The Ins and Outs of Flipping Houses	Jacksonville Board of Realtors	Rusty Kling	8:00 AM	10:00 AM
8/22/2024	M2024	2024 NCLBGC Mandatory Course	Jacksonville Board of Realtors	Rusty Kling	10:15 AM	12:15 PM
8/22/2024	PM203	Maximizing Your Profits	Jacksonville Board of Realtors	Rusty Kling	1:00 PM	5:00 PM
8/27/2024	DS104	Architectural Design Series: Interior Trim Training	Virtual Class	Sean Sullivan	8:00 AM	12:00 PM
8/27/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Sean Sullivan	1:00 PM	3:00 PM
8/27/2024	BT210	IAQ (Indoor Air Quality): The Key Ingredient to Whole Living	Virtual Class	Sean Sullivan	3:30 PM	5:30 PM
9/6/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Erik Anderson	8:00 AM	10:00 AM
9/6/2024	MK104	Marketing: Creating an Outstanding Company in a Traditional Industry	Virtual Class	Erik Anderson	10:30 AM	12:30 PM
9/6/2024	BM209	The Anatomy of a Remodeling Project	Virtual Class	Erik Anderson	1:30 PM	5:30 PM
9/10/2024	BT207	Choosing the Best HVAC System	Virtual Class	Danny Gough	8:00 AM	12:00 PM
9/10/2024	BT214	A House Has to Breathe, Right?	Virtual Class	Danny Gough	1:00 PM	3:00 PM
9/10/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Danny Gough	3:30 PM	5:30 PM
9/12/2024	MK203	Don't Sell Yourself Short	Virtual Class	Greg Isenhour	8:00 AM	10:00 AM
9/12/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Greg Isenhour	10:30 AM	12:30 PM
9/12/2024	DV303	Commercial Construction	Virtual Class	Greg Isenhour	1:30 PM	5:30 PM
9/20/2024	DS103	What's New with Kitchen and Bath Trends	Yarborough's Restaurant	Erik Anderson	8:00 AM	10:00 AM
9/20/2024	M2024	2024 NCLBGC Mandatory Course	Yarborough's Restaurant	Erik Anderson	10:15 AM	12:15 PM

Date	Course ID	Course Name	Location	Instructor(s)	Start Time	End Time
9/20/2024	BM201	Basic Business Planning	Yarborough's Restaurant	Erik Anderson	1:00 PM	5:00 PM
9/24/2024	PM111	Construction Risks - Strategies for Managing	Virtual Class	Michael Faith	8:00 AM	10:00 AM
9/24/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Rusty Kling	10:30 AM	12:30 PM
9/24/2024	PM203	Maximizing Your Profits	Virtual Class	Rusty Kling	1:30 PM	5:30 PM
9/26/2024	PM210	Buyer's Right to Inspect	Virtual Class	Chad Collins	8:00 AM	10:00 AM
9/26/2024	BT213	Building Better Foundations	Virtual Class	Chad Collins	10:30 AM	12:30 PM
9/26/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Chad Collins	1:00 PM	3:00 PM
9/26/2024	TBD	TBD	Virtual Class	Chad Collins	3:30 PM	5:30 PM
10/1/2024	BM101	How to Save Money Through Tax Laws	Virtual Class	Grady Thomas	8:00 AM	12:00 PM
10/1/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Grady Thomas	1:00 PM	3:00 PM
10/1/2024	CS104	The Elements of a Successful Builder and Realtor Relationship	Virtual Class	Grady Thomas	3:30 PM	5:30 PM
10/4/2024	PM112	Construction Risk - Identify the Hazards	Virtual Class	Michael Faith	8:00 AM	10:00 AM
10/4/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Tammie Smoot	10:30 AM	12:30 PM
10/4/2024	MK105	Digital Marketing	Virtual Class	Tammie Smoot	1:30 PM	5:30 PM
10/10/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Gian Hasbrock	8:00 AM	10:00 AM
10/10/2024	MK108	Personality Selling	Virtual Class	Gian Hasbrock	10:30 AM	12:30 PM
10/10/2024	MK208	Marketing Research: Demographics and Economics	Virtual Class	Gian Hasbrock	1:30 PM	5:30 PM
10/15/2024	BT115	HVAC - The Good, The Bad & The Ugly	Virtual Class	Danny Gough	8:00 AM	10:00 AM
10/15/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Danny Gough	10:30 AM	12:30 PM
10/15/2024	TBD	TBD	Virtual Class	Danny Gough	1:30 PM	5:30 PM
10/17/2024	BT114	The ABC's of Building Quality Concrete Floors and Driveways	Virtual Class	Steve Knight	8:00 AM	10:00 AM
10/17/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Steve Knight	10:30 AM	12:30 PM
10/17/2024	TBD	TBD	Virtual Class	Steve Knight	1:30 PM	5:30 PM
10/23/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Sean Sullivan	8:00 AM	10:00 AM
10/23/2024	BM211	Best Hiring Practices for the Construction Industry	Virtual Class	Sean Sullivan	10:30 AM	12:30 PM
10/23/2024	PM102	Take-off to Higher Profits	Virtual Class	Sean Sullivan	1:30 PM	5:30 PM
10/29/2024	PM210	Buyer's Right to Inspect	Holly Hill Mall	Chad Collins	8:00 AM	10:00 AM
10/29/2024	M2024	2024 NCLBGC Mandatory Course	Holly Hill Mall	Chad Collins	10:15 AM	12:15 PM
10/29/2024	PM110	Construction Scheduling	Holly Hill Mall	Chad Collins	12:45 PM	2:45 PM
10/29/2024	BT213	Building Better Foundations	Holly Hill Mall	Chad Collins	3:00 PM	5:00 PM
10/31/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Josh Collins	8:00 AM	10:00 AM

Date	Course ID	Course Name	Location	Instructor(s)	Start Time	End Time
10/31/2024	BT212	Sealed Crawlspace	Virtual Class	Josh Collins	10:30 AM	12:30 PM
10/31/2024	BT109	Comfort and Indoor Air Quality	Virtual Class	Josh Collins	1:30 PM	5:30 PM
11/1/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Rusty Kling	8:00 AM	10:00 AM
11/1/2024	PM209	The Ins and Outs of Flipping Houses	Virtual Class	Rusty Kling	10:30 AM	12:30 PM
11/1/2024	BM206	Remodeling: The Bad and the Good Strategies for Success	Virtual Class	Rusty Kling	1:30 PM	5:30 PM
11/5/2024	BT211	Will You Allow Water Damage to Sink Your Homebuilding Career?	Virtual Class	Danny Gough	8:00 AM	10:00 AM
11/5/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Danny Gough	10:30 AM	12:30 PM
11/5/2024	BT207	Choosing the Best HVAC System	Virtual Class	Danny Gough	1:30 PM	5:30 PM
11/6/2024	MK105	Digital Marketing	Virtual Class	Tammie Smoot	8:00 AM	12:00 PM
11/6/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Tammie Smoot	1:00 PM	3:00 PM
11/6/2024	PM211	Construction Risks - Understand the Impacts of Claims	Virtual Class	Michael Faith	3:30 PM	5:30 PM
11/12/2024	TBD	EXPO - To Be Determined	Concord Convention Center		8:00 AM	5:30 PM
11/13/2024	TBD	EXPO - To Be Determined	Concord Convention Center		8:00 AM	5:30 PM
11/14/2024	TBD	EXPO - To Be Determined	Concord Convention Center		8:00 AM	5:30 PM
11/20/2024	PM109	Final Walk Through - the Buyer Orientation	Virtual Class	Chad Collins	8:00 AM	10:00 AM
11/20/2024	PM110	Construction Scheduling	Virtual Class	Chad Collins	10:30 AM	12:30 PM
11/20/2024	BT213	Building Better Foundations	Virtual Class	Chad Collins	1:00 PM	3:00 PM
11/20/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Chad Collins	3:30 PM	5:30 PM
11/22/2024	BT214	A House Has to Breathe, Right?	Virtual Class	Danny Gough	8:00 AM	10:00 AM
11/22/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Danny Gough	10:30 AM	12:30 PM
11/22/2024	LD311	Different Strokes for Different Folks	Virtual Class	Greg Isenhour	1:30 PM	5:30 PM
11/26/2024	M2024	2024 NCLBGC Mandatory Course	Virtual Class	Gian Hasbrock	8:00 AM	10:00 AM
11/26/2024	MK107	Generational Identity	Virtual Class	Gian Hasbrock	10:30 AM	12:30 PM
11/26/2024	TBD	TBD	Virtual Class	Gian Hasbrock	1:30 PM	5:30 PM